

1. Can you clarify the exact timeline that the feasibility studies will last (early November and completed before the 15th of December) so as to understand how to set cost estimate?

Commissioning of consultant/agency: 7th November 2017

Period of work: from 7th of November to 15th of December 2017

2. Is the submission of intent focused on the highlighted method points and deliverable?

Kindly note that your intent should focus on the proof of your ability to undertake the feasibility studies which entails the following

- I. Veterinary market size estimation and the growth opportunities (including a PESTE analysis, Network Analysis, etc.),
- II. Valuation of the production facility
- III. Current capacity and potential based on existing equipment- Value stream mapping, supply chain mapping, organization capacity assessment, etc.
- IV. Human Resource Requirements
- V. Options for optimizing the facility
- VI. Define the relationship for ongoing knowledge transfer between NVRI R&D and the Production outfit in a way that facilitates the viability and commercial competitiveness of the production facility – Develop a structure of royalty payment
- VII. Investment options and business plans for engaging potential investors

All these must be embedded within the deliverables as highlighted in the CFP.

3. There is an issue with the time line you provided to evaluate submission.

Your submission will be evaluated between 30th of October and 3rd of November so that the successful consultant will be informed on the 6th of November and we hope to be able to contract on the 7th of November 2017

4. Is the purpose speaking to the deliverables and vice versa?

Yes it does. Having been selected, the consultant/agency is expected to have the following well spelt out within the deliverables in the CFP.

- i. Veterinary market size estimation and the growth opportunities (including a PESTE analysis, Network Analysis, etc.),
- ii. Valuation of the production facility
- iii. Current capacity and potential based on existing equipment- Value stream mapping, supply chain mapping, organization capacity assessment, etc.
- iv. Human Resource Requirements
- v. Options for optimizing the facility
- vi. Define the relationship for ongoing knowledge transfer between NVRI R&D and the Production outfit in a way that facilitates the viability and commercial competitiveness of the production facility – Develop a structure of royalty payment
- vii. Investment options and business plans for engaging potential investors

5. NVRI is the client